A BETTER WAY TO COMMUNICATE WITH YOUR CUSTOMERS AND MANAGE YOUR BUSINESS SO YOU CAN FOCUS ON SPRAYING MORE ACRES

# I III Flight Plan Online™

INFORMATION MANAGEMENT SYSTEM FOR AERIAL APPLICATIONS



- Easy to Use Proven Reliability Complete Program •
- Exceptional Customer Service Meet the Needs of Your Pilots •
- Increased Accuracy and Efficiency Maximize Your Business Opportunities
  - Make the Most of Your Guidance Systems



## LET FLIGHT PLAN ONLINE HELP MANAGE THE KEY COMPONENTS OF THE AERIAL APPLICATON BUSINESS

- Forecasting And Planning
- Orders & Mapping
- Risk Managment
- Scheduling & Application
- Records & Reports
- Billing & Invoicing
- Inventory Management
- Analysis & Marketing
- Customer Satisfaction



- A proven system in use across a wide geography by a diverse customer base
  - Scalable to any size aerial application business •
- Online program allows secure access to information by the people who need it, wherever they are •
- Your customers can submit job orders in a consistent online format, with all of the information you need, every time
  - Daily feedback to your customers as jobs are sprayed, no phone calls needed •
- Strong customer retention and loyalty because your customers will like using the system. Once they adopt it they will not want to live without it
  - Risk management tools help prevent double spraying a job or spraying a job at the wrong time
    - Reduced risk of jobs falling through the cracks compared to paper based systems
      - Known sensitive areas and adjacent crops can easily be included in job orders •
- Inventory management allows tracking of product deliveries, product used, product requirements for outstanding jobs at any point in time, and easy year end reconciliation
- Generate fast easy invoices, from the job details already captured in the process, on the same day you 
  spray if desired
  - Save time each day scheduling work for your pilots •
  - Save fuel by confidently identifying fields from the air and spraying in the most efficient manner •
- Quality maps and supporting data makes it easy for pilots not familiar with your area to find their way •
- Eliminate miscommunication as each job order can serve as a formal agreement between you and vour customer
  - All information is stored electronically to minimize your paperwork burden •
  - Consistent data in electronic format makes a favorable impression on government regulators •

Flight Plan Online is an **Information Management System for Aerial Applications.** You and your pilots will be able to spend more productive time in the air and less time doing paperwork.

#### **Establishing Partnerships**

Within Flight Plan Online an unlimited number of partnerships can be created representing each of your key accounts, identifying contact and billing information, preferred airports, ground support roles, and fee schedule. Each account will be issued a login and password to Flight Plan Online allowing them to place and track job orders.



Your network of customers can include retailers, growers, processors, canneries, seed companies, consultants, or anyone else that you work with directly. All jobs are created in an accurate and consistent manner that your staff and pilots can easily understand.

#### **Job Orders and Mapping**

You and your customers will create job orders which include desired product combination, treatment window, and field maps. All the information you need is included in the orders. Job orders can be created for fields located virtually anywhere in the world. All necessary geo-referenced information is included in the order. Maps for growers' fields can be created on the fly as spray work is requested. Maps can also be created ahead of the season and saved to a grower's profile for use in future spray jobs.

#### **About FPO Mapping**

You and your customers will never find an easier and faster way to map fields.
Search for fields by legal description, lat/long, state & township, nearest town, or click the map to zoom to an area.

Once in the right section, you can select fields by their predefined FSA field borders (CLU), or you can draw any area. Total acres are calculated and shape files are automatically created.



### We Provide a High Level of Customer Service so You Can Too

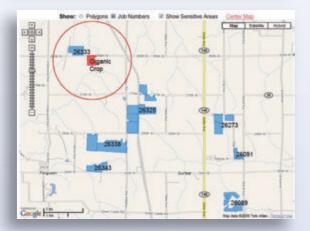
#### **Scheduling Jobs**

Flight Plan Online employs the latest innovations to assist you in scheduling jobs in the most efficient manner possible. View all jobs on an Overview Map. Filter and sort jobs on the map in a variety of ways, using any combination of these categories

- Job Status
- Release Date
- Product Combination
- Customer
- Airport
- Crop
- Wind Direction

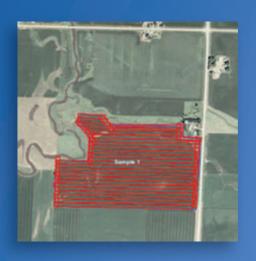
Schedule job batches with common product and geographic proximity for the most efficient spraying. Once scheduling is done and batches are created, you can generate all the information neccessary for your pilots and ground support to get the job done as efficiently and effectively as possible.





#### **Make the Most of Your Guidance Systems**

- Shape files for an entire batch of jobs are easily downloaded from Flight Plan Online onto your planes' guidance systems.
- There is no need to manually enter Lat/Long coordinates in the cockpit.
- "As Applied" files can be uploaded back into Flight Plan Online to generate application reports and if you choose, to make available to your customers.

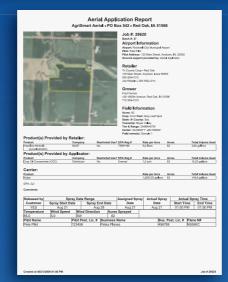


Generate reports with a few clicks of the mouse. Here are some of the reports available in Flight Plan Online:

- Loading Sheets
- Pilot Maps
- Invoices
- Application Reports
- Master Maps
- Inventory Reports

Summary Reports by: Pilot, Airport, Retailer, Product, and Much More!







#### **Billing & Invoicing**

Invoicing in Flight Plan Online is fast and easy. Features including split-billing to allow invoices to be generated the same day the jobs are sprayed.



Flight Plan Online to upload their production field information and provide you with real time information regarding where their field workers are located.

### **Risk Management Tools**

Flight Plan Online utilizes powerful tools to reduce risk when working around sensitive areas such as bees, vineyards, orchards, organic crops, and acreages. You can also identify adjacent crops, which is especially helpful when spraying herbicides. Tools also include managing partially sprayed jobs, even filtering for jobs by favorable wind direction.

# IIIIIFIII Online™

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For more information visit us online at www.agrismartis.com email us at info@agrismartis.com or call 800.890.6945

